

PRESS RELEASE
October 2, 2023

New outfit, same delicious Kahlúa

She's bold. She's bright. She's got a shiny new label.

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**NEW LABEL.
SAME DELICIOUS KAHLÚ**

DRINK RESPONSIBLY

Despite holding the title of the world's number one coffee liqueur, Kahlúa isn't a fan of standing still. Unveiling a rumbunctious, colourful look, the new label is inspired by the brand's drive to provide people with a boost of playfulness.

The new design aims to grab the attention of home mixologists looking to liven up their living room whether hosting fiestas or opting for a solo soirée. You heard it here first: 'IN' is the new 'OUT, OUT'.

Worldwide, modern consumers are ushering in a new era of home mixology as trends show people are spending up to 30 per cent more time at home than pre-pandemic*. They're saying adiós to the same old Friday cabernet and saying yes to jazzing up their libations with experimentation.

But how are they doing this? Seeking pockets of joy for their home mixology escapades, consumers want versatility and convenience without breaking the bank. Enter Kahlúa. Whether low on supplies or seeking to add a little oolala to their leche, some oomph to their banana bread or a dash of Mexicano to their Americano; Kahlúa goes with experimentation like a cliff-hanger in a daytime soap opera. It is sweet, spicy and full of flavour – like an Espresso Martini on your couch on a Tuesday night.

Craig van Niekerk, Global VP of Marketing for Malibu and Kahlúa, said: *"How we work and live today has drastically changed, and consumers are over the mundane. To our audiences, a glass of wine at the end of the day is as spicy as cousin Mary's chicken tikka masala; Espresso Martini on a Tuesday anyone? Alongside the coffee-based cocktail boom, the home entertainment trend is here to stay and the adult treat space is flourishing. Immensely versatile, Kahlúa brings the play to the grey; it's the secret (albeit a badly kept one, and let's keep it that way) to stirring up any cocktail catalogue."*

Craig added: *"Like a puppy, Kahlúa is not just for Christmas... mix it with orange juice and a little nutmeg, it sounds bizarre, but it will taste just like one of the USA's most popular chocolate-flavoured candies. Try putting it on ice cream or dirty your Chai with a dash. With its distinctive flavour, Kahlúa really is a mixologist's best amigo."*

Featuring the same great tasting Kahlúa, the shiny new bottle design is vibrant, warm and optimistic with bold colours and geometric patterns that pay homage to the brand's Mexican heritage, dating back to 1936. What makes Kahlúa unique is the quality coffee, made with 100 per cent Arabica coffee beans, grown and handpicked solely in farming communities that are part of the brand's 'Coffee for Good' initiative. Designed with both people and the planet in mind, the initiative supports four local communities in Veracruz (Ocotempa, Atempa, Oxtotitla, Coxititla) while promoting more sustainable farming methods. To showcase our community camaraderie, we've given the 'Coffee for Good' crest a roasting hot makeover, now adorned in gold, and revamped with a brand-new coffee roundel design. Kahlúa also has 100 per cent traceability of its coffee along each step of the supply chain.

Like a red rag to a bull, the new label is set to kick up the dust in the category alongside the Stir Up campaign creative featuring a *very* special guest *gasp*; *who could it be?* The rebrand is designed to spice up shelves with a high-impact global media campaign and a range of new innovative drinks. Kahlúa has taken its most distinctive assets and combined

them in the most over-the-top way.

First things first. The stampede of new bottles will take over shelves across key retailers in the USA in October before being rolled out across the UK, Canada, South Korea, China and Australia in the coming months. Salud!

They say you don't know, what you don't know.

Now YOU know.

What will you stir up?

Get inspired: [kahlua.com](https://www.kahlua.com)

** Source: COVID-19 Google Mobility Trends*

About Kahlúa

Originating from Mexico in 1936 and made with 100 per cent Arabica coffee beans, Kahlúa remains the world's leading coffee liqueur. Its global popularity was inspired by the famous Kahlúa Ladies, the game-changing women-only management team that began to spread the word of this rich-tasting drink to the US and beyond in the 1960s. Every bean of coffee used to make Kahlúa is grown in shade plantations of four remote farming communities in the Mexican coastal region of Veracruz and handpicked. It's a relationship the brand has nurtured and continues to do so. We work closely with farmers to help them adopt more sustainable farming methods and improve their living conditions. Today, the 300 tons of premium-grade green coffee used every year for Kahlúa is sourced following our partner Fondo Para la Paz's three-pronged approach to sustainable development.

About The Absolut Group

The Absolut Group holds global responsibility for the production, packaging development, innovation and strategic marketing of an extensive range of premium spirits brands. They include the iconic Absolut Vodka, Beefeater, the world's most awarded gin, Malibu, the leading flavoured rum and Kahlua, the number one coffee liqueur, along with a selection of agave spirits, including Altos tequila and craft gins such as Monkey 47. Our long-term commitment to sustainability and responsible drinking extends to consumers, society, the environment and our teams. Headquartered in Stockholm, Sweden, The Absolut Group is part of Pernod Ricard, a worldwide leader in the spirits and wine industry.

About Pernod Ricard

Pernod Ricard is a worldwide leader in the spirits and wine industry, blending traditional craftsmanship, state-of-the-art brand development, and global distribution technologies. Our prestigious portfolio of premium to luxury brands includes Absolut vodka, Ricard pastis, Ballantine's, Chivas Regal, Royal Salute, and The Glenlivet Scotch whiskies, Jameson Irish whiskey, Martell cognac, Havana Club rum, Beefeater gin, Malibu liqueur and Mumm and Perrier-Jouët champagnes. Our mission is to ensure the long-term growth of our brands with full respect for people and the environment, while empowering our employees around the world to be ambassadors of our purposeful, inclusive and responsible culture of authentic conviviality. Pernod Ricard's consolidated sales amounted to € 12,137 million in fiscal year FY23. Pernod Ricard is listed on Euronext (Ticker: RI; ISIN Code: FR0000120693) and is part of the CAC 40 and Eurostoxx 50 indices.

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